

Message Text

UNCLASSIFIED

PAGE 01 BUCAR 00717 201530Z

41

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 USIA-15 RSC-01 /036 W

----- 113546

R 201348Z FEB 75

FM AMEMBASSY BUCHAREST

TO SECSTATE WASHDC 1779

INFO AMEMBASSY PRAGUE

AMEMBASSY VIENNA

AMEMBASSY WARSAW

UNCLAS BUCHAREST 0717

E.O. 11652: N/A

TAGS: BEXP RO

SUBJ: ILLINOIS IOGA TRADE MISSION

REF: STATE 024658

WHILE WE REALIZE THAT DETAILED INFORMATION ABOUT INDIVIDUAL COMPANIES IS USEFUL IN ASSESSING THE PROSPECTS FOR TRADE MISSION MEMBERS AND HAS BEEN REQUESTED BY OTHER POSTS, EMBASSY WOULD LIKE TO POINT OUT THAT PROCEDURE REQUESTED PARA 3 REFTEL WILL CONSUME INORDINATE AMOUNT OF BUCHAREST'S COMMERCIAL SECTION RESOURCES. IN MOST CASES, THREE TO FOUR ROMANIAN ORGANIZATIONS ARE CONCERNED WITH THE PRODUCTS OF EACH COMPANY. IF WE RECEIVE COMPANY CATALOGS ONE BY ONE, WE DO NOT HAVE ENOUGH LOCAL STAFF TO DO THOROUGH ANALYSIS OF THEIR PROSPECTS WITH FTOS AND MINISTRIES. EMBASSY PROPOSES EITHER (A) TO COMMENT ON EACH IMMEDIATELY ON THE BASIS OF WHAT WE ALREADY KNOW OR CAN DETERMINE IMMEDIATELY BY TELEPHONE, OR (B) WAIT UNTIL WE HAVE ENOUGH CATALOGS TO MAKE USEFUL VISIT TO INTERESTED AGENCIES. IN LATTER CASE, WOULD BE HELPFUL TO HAVE USDOC TELEGRAM CITING DATES CATALOGS HAVE BEEN OR WILL BE DISPATCHED. WE HAVE RECEIVED ONLY KLIEN AND BLAW-KNOX SO FAR. PLEASE ADVISE.

BARNES

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